

Message Text

UNCLASSIFIED

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ACTION NEA-10

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O R 061230Z DEC 76
FM AMEMBASSY TEHRAN
TO USDOC WASHDC IMMEDIATE
INFO SECSTATE WASHDC 305

UNCLAS TEHRAN 12080

FOR OPIOS/DON STOW

E.O. 11652: NA

TAGS: BTRA, BTIO, IR

SUBJ: FOREIGN BUYERS PROGRAM: ENGINEER MAHMOUD TOUSI-
FARMOAJ.

1. MR. TOUSI, US-TRAINED CIVIL ENGINEER AND SALES MANAGER FOR FARMOAJ (NO WTDR), CALLED AT EMBASSY DECEMBER 5 TO ASK ASSISTANCE IN CONTACTING MANUFACTURERS OF PORTABLE MACHINERY USED IN ON-SITE CONSTRUCTION/ERECTION OF METAL BUILDINGS FOR WAREHOUSING, HANGARS, GRAIN STORAGE, SCHOOLS, ETC.

2. TOUSI HAS CATALOGS OF TWO FIRMS SELLING SYSTEM HE HAS IN MIND: AUTOMATED BUILDING SYSTEMS, 7470 CHERRY STREET, COMMERCE CITY, COLO. 80022(TEL: 303-288-9473); AND RILCO BUILDINGS, INC. OF MICHIGAN, LASNING ROAD, CHARLOTTE, MICH. (TEL: 51/\$645-8661). HAS HAD NO RESPONSE TO ATTEMPTS CONTACT RILCO AND BELIEVES COMPANY MAY BE OUT OF BUSINESS.

3. PROCESS INVOLVES "CRIPPING" MACHINE WHICH SEALS METAL STRIPS TOGETHER PRECLUDING NUTS AND BOLTS. METAL STRIPS ARE ARCHED AND ANCHORED INTO CONCRETE BASE, FORMING QUONSET HUT STYLE STRUCTURE.

4. TOUSI PLANS DEPART TEHRAN, THURSDAY MORNING, DECEMBER 10 DIRECTLY FOR NEW YORK (HOTEL RESERVATION NOT DEFINITE). HE WOULD LIKE TO HAVE NAMES OF HALF-DOZEN OR SO COMPANIES CAPABLE OF SUPPLYING EQUIPMENT/SYSTEM WHICH MEETS CRITERIA OF SPEED AND UNCLASSIFIED

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EASE OF CONSTRUCTION/ERECTION AND DOES NOT REQUIRE COMPLICATED

KNOW-HOW. HE IS WILLING TO GO ANYWHERE IN US BUT HAS 5-6 DAYS
TIME LIMIT.

5. ACTION REQUESTED: PROVIDE NAMES AND TELEPHONE NUMBERS OF
COMPANIES WHICH CAN SUPPLY EQUIPMENT DESCRIBED ABOVE(OR OTHER
TYPE OF CONSTRUCTION WHICH MEETS CRITERIA). UNLESS YOU IN-
STRUCT OTHERWISE, WE WILL GIVE TOUSI NAME OF BILL SPITLER OF
NEW YORK FILED OFFICE ADDRESS AND TELEPHONE NUMBER SO THAT HE
CAN TELEPHONE ON ARRIVAL, EVEN IF NAMES ARE NOT RECIEVED HERE
PRIOR COB, WEDNESDAY, TEHRAN TIME.
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